

To conduct a successful Real Estate Auction we believe in partnering with professionals such as yourself throughout the real estate industry. Auctions are the most incredible way to buy and sell real estate. We place no excessive restrictions and no impossible to follow guidelines or rules on you so you can assist your client in attaining a great property at auction. We have just a few fair and reasonable requirements for you to abide by to help you earn a commission at one of our auction events. All you have to do is:

- Be a licensed real estate broker in the state of North Carolina.
- Abide by the National Association of REALTORS® Code of Ethics.
- Register your client on our Realtor Registration Form which must be signed by both broker and client to confirm the Buyer/Broker arrangement with us. This form must be received prior to the client's registration and inspection of the property.
- Sign in and inspect the property with the client during a scheduled property inspection.
- Attend the Auction with the client and bid with or for the client.
- The Buyer/Broker's client must prevail as the successful bidder during the auction with the highest bid, and pay for and close on the property.

BFS Auctioneers agrees to pay to the registering Broker a Commission of two percent (2%) at closing, if your referred client is the successful bidder. Remember your client must also fully complete and execute a Bidder Registration Card prior to entry of an open house/inspection or on the day of the Auction whichever comes first. There will be No Exceptions or Oral Registrations.

**Remember to qualify for this commission, the registration form must be received by BFS Auctioneers at least Forty-Eight (48) hours prior to the Auction and that the Broker must attend the Auction with the Client.**

If the client has been in prior contact with a representative of BFS Auctioneers; in regards to this Auction or is on our Client/Customer Mailing List, or received a flyer from BFS Auctioneers; the Broker will not qualify for the referral fee.

Please call or email us with any questions. We look forward to doing business with you!